Website FOCO Point powered by Brian Tracy Coaching Excellence

FREE COACHING SESSION

Learn more in one meeting than most learn in a year!

Contact Us Today.

MEET OUR COACHES

Tonya Page Area Developer

Charlie Edwards Pasadena

Cynde Herman Santa Clarita Valley

David Kharns Long Beach

Christine Perakis Santa Monica

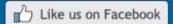
Mikke Pierson Redondo Beach

Michael Preston Sherman Oaks

Anthony Rodriguez Simi Valley

Madelon Wallace Woodland Hills

CONNECT WITH US



Who Are Your Target Customers?

Being successful in your business means being able to clearly identify and satisfy your target customers.



Who owns the majority of your customer base, is it the low-value or high-value customers?

Learn the Pareto Principle to gain insight on your current customer base, and focus on the high-value customers and how you're going to get more of them.

Apply the Pareto Principle

From Coached to Coaching

With over 30 years of entrepreneurial experience and giving credit to a business coach he hired early on in his career, Coach Mikke Pierson shares the story of his successful journey.

"With some reflection I realize that the coach I hired had not only taught me about business, but he nourished in me a love of the business process."

Coach Mikke leads with three guiding principles: Educate, Equip, Inspire.

Are You Ready To Be Coached?

Success With A Business Coach



From new business owners entrepreneur, we all find ourselves in a position where we don't know where to turn next.

Hiring a business coach can help you get to that next level of success by providing knowledge based guidance and proven systems no matter what industry you are in.



Wondering If You Should Speak With a Business Coach?

Upcoming Live Events in Your Area

<u>Leader's Power Circle: Negotiating 201 Meeting of The Minds</u> with Coach Madelon Wallace. Wednesday October 18th in Sherman Oaks.

Look for more Coaching Events in your area.

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