



## FREE COACHING SESSION

Learn more in one meeting than most learn in a year!

*Contact Us Today.*

## MEET OUR COACHES

**Tonya Page**  
Area Developer

**Charlie Edwards**  
Pasadena

**Cynde Herman**  
Santa Clarita Valley

**David Kharns**  
Long Beach

**Christine Perakis**  
Santa Monica

**Michael Preston**  
Sherman Oaks

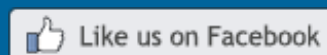
**Ben Pumphrey**  
Newbury Park

**Anne Shea**  
Redondo Beach

**Tammy Schembari**  
Claremont

**Madelon Wallace**  
Woodland Hills

## CONNECT WITH US



## [Eight Key Questions To Strategic Planning](#)

How do you define success and how are you going to get there? Having the right strategic plan is key.

FocalPoint Business Coaching provides eight key questions to ask before you start your planning.



Eight simple questions, not so simple answers.

[Create a Winning Plan](#)

## [Change Management](#)

Why is it that change can be such a challenge?

How do you overcome resistance? How do you persuade your client to make a change?

This video walks through the powerful Gleicher's **Formula for Change**.



Learn how to provide a solution based on the customer's vision and the power of persuasion.

[Make the Change](#)

## [Finding Balance](#)

Career, finances, health, personal & family life are the four key segments in life. Pursing success can often lead to

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imbalance.

Give yourself a competitive edge by maintaining balance and success in all areas.



*"Don't get so busy making a living that you forget to make a life."*

[Be a Competitor by Achieving Balance](#)

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## [Upcoming Live Events in Your Area](#)

[Eat That Frog: Double Your Productivity](#) with Ben Pumphrey on April 7.

[Roadmap to Small Business Success](#) with Coach Christine Perakis in Beverly Hills on April 18th.

[Leaders Workshop: Isn't it Time You Told Your Story?](#) with Coach Madelon Wallace in Sherman Oaks on April 19th .

Look for more [Coaching Events](#) in your area.

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